Greyquill

Enterprise AI platform

Enterprise AI you can *prove and regulate.*

In the age of agents, beyond LLMs alone. Greyquill unifies your data, enforces compliance, turns your policies into live controls, runs agents inside them, and keeps the record. All in your own cloud.

DATA — ENTITY — CHECK — AGENT — ON RECORD

What changed

Your AI has stopped drafting. It now moves money.

LAST YEAR · DRAFT BOTS

AI DRAFTS → PERSON READS → ACTION

AI suggests a reply, a summary, a draft.

A person reads it before anything happens.

A mistake costs a few minutes.

THIS YEAR · AGENTS THAT ACT

AI ACTS → PAYMENT

AI matches the invoice, approves the claim, releases the payment.

Nobody reads it first.

A mistake is a wrong payment, a breached limit, or a regulator's letter.

The risk moved from embarrassing to legal and financial.

Most companies answer by keeping AI in pilot, and pay for productivity they never get.

The problem

Four gaps between an AI action and your balance sheet.

01 · DATA

Unknown origin.

Nobody can reliably say which system a value came from.

COST

The agent pays the right amount to the wrong supplier.

02 · RULES

Unchecked policy.

Your rules live in documents instead of in the flow.

COST

A payment breaks a limit you are legally bound by.

03 · ACTIONS

Untraced execution.

Nobody can replay what the agent did.

COST

You cannot reverse it with confidence.

04 · EVIDENCE

Proof rebuilt by hand.

Audit packs stitched together after the fact.

COST

Weeks of staff time before every audit, and the gaps the auditor finds first.

Doing nothing is also a choice. It costs you the AI you already pay for, and another year of audits done by hand.

Why now

Governance has a deadline, and it is on your calendar.

2025 — 2028

13 NOV 2025

India's DPDP Rules notified

Duties for anyone holding personal data, phased in over 18 months.

2 AUG 2026

EU AI Act transparency duties apply

AI that talks to people or generates content must say so.

NOW

Your data stays in your own cloud

Regulated buyers will not send data to an outside vendor, and should not have to.

13 MAY 2027

DPDP data fiduciary duties apply

Consent, breach reporting and erasure, enforced by the Data Protection Board.

2 DEC 2027

EU AI Act high-risk systems

Credit scoring, insurance pricing, hiring and education decisions need documented controls and logs.

RBI's FREE-AI framework (Aug 2025) and its draft model risk guidance (Jun 2026) set the same expectations for Indian banks and insurers.

RISK AND COMPLIANCE

"I need evidence on demand."

OPERATIONS AND FINANCE

"I need checks before AI acts."

IT AND SECURITY

"I need it inside my own cloud."

Introducing Greyquill

One platform that closes all four gaps, and what you get from each.

GAP	FROM SLIDE 3		CLOSED BY	WHAT YOU GET
01 · DATA	Unknown origin	→	**GQ Data**	One trusted record per supplier, customer or claim, with its source attached.
02 · RULES	Unchecked policy	→	**GQ Govern**	Your policies run as checks before any action, so a limit cannot be breached.
03 · ACTIONS	Untraced execution	→	**GQ Studio and Agents**	Agents act within limits you set, with a person on every consequential step.
04 · EVIDENCE	Proof rebuilt by hand	→	**Audit report**	The record is written as work happens and ready when your auditor asks.

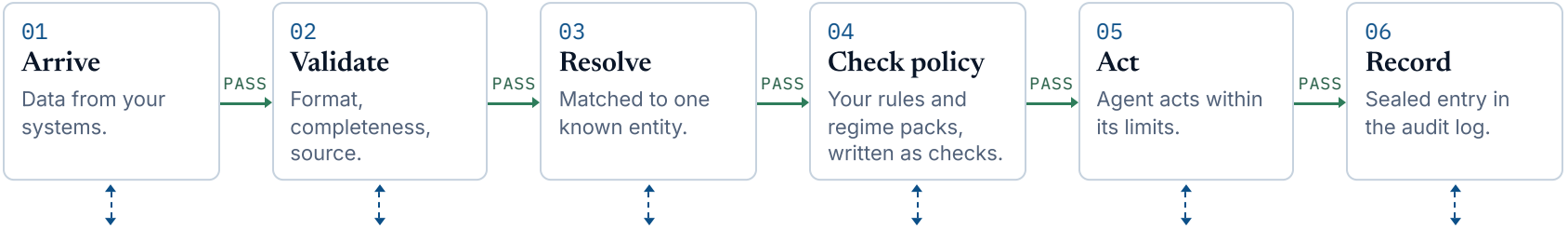
All of it runs in your own cloud. Each module also works on its own.

How it runs

AVAILABLE NOW · IN DEVELOPMENT · PLANNED

Every action passes the same gates, in the same order.

GQ GOVERN · RUNS AT EVERY GATE, AND RE-RUNS ON A SCHEDULE



QuillMind Every gate asks it. A small model trained for entities and compliance proposes with a confidence score; deterministic code around it accepts, holds for a person, or rejects. Same input, same decision. IN DEVELOPMENT · APPENDIX B

HOLD

HELD FOR A PERSON Nothing proceeds until someone decides.

Same input, same checks, same outcome. If a gate fails, the action does not run.

What it looks like

An example invoice, from arrival to payment, proof written as it goes.

TIME	WHO	STEP	TOOL	AUDIT ENTRY
09:02	AUTOMATIC	**Invoice arrives.** From 'A.B.C. Limited', INR 4,80,000, by email.	GQ DATA	Source: AP mailbox, file hash.
09:02	AUTOMATIC	**Supplier recognised.** It is ABC Ltd, the same supplier purchasing and contracts know.	GQ DATA	Matched on tax ID and bank account, confidence 0.97.
09:03	AUTOMATIC	**Duplicate check.** No earlier invoice with this number and amount.	GQ GOVERN	Duplicate: pass.
09:03	AUTOMATIC	**Policy checks.** Purchase order matches. Supplier not on a sanctions list. Amount is above the INR 2,00,000 auto-pay limit, so it is held.	GQ GOVERN	Two checks pass, one held, rule named.
11:40	PERSON	**Approval.** The finance controller approves in one click.	GQ STUDIO	Approver, time, reason.
11:41	AUTOMATIC	**Payment.** The agent releases payment, inside its spending cap.	GQ AGENTS	Payment reference. Entry sealed.

One human click. Every check passed, every step on record, the audit report ready.

Every other step ran in seconds. The wait was for the approver, and only because this invoice was above the INR 2,00,000 auto-pay limit you set. Invoices under it that pass the same checks pay themselves in about a minute, with no one waiting. You choose where that line sits.

Safe execution

What can go wrong, and what stops it.

IF THIS HAPPENS	WHAT STOPS IT
01 An agent is given a tool nobody has inspected.	**MCPsight** inspects every tool before it is added to an agent: what it can reach, what it costs, whether it changed. A tool that fails inspection is never added, and **GQ Govern** still holds every action before it runs. Automatic blocking at runtime is the next step. ○ RUNTIME BLOCKING IN DEVELOPMENT
02 An agent reaches for data outside its task.	**GQ Agents** grants least access. The agent sees only the fields its task needs.
03 An action breaks a rule.	**GQ Govern** holds it before it runs and routes it to the right person.
04 A run starts to burn tokens.	**GQ Govern** sets a spending cap per run. The run stops at the cap.
05 A changed workflow goes live untested.	**GQ Studio** releases it only after its tests pass on real data.
06 Two suppliers are wrongly merged.	**GQ Data** holds low-confidence matches for a person. Any match can be split again, and the record shows who merged it and why.
07 Someone asks what happened last March.	Every step is on record in **GQ Govern**. The report is ready when asked.

Liability stays with people, because every consequential step has a person's decision on it.

GQ Govern

One engine. A pre-built pack for every regulation you answer to.

● AVAILABLE NOW ○ IN DEVELOPMENT ◌ PLANNED

Each pack is one regulation written as checks. The checks run at every gate and leave proof in the format that regulator expects. When a rule changes, the pack changes. Your workflows don't.

DATA PROTECTION

- ● DPDP (India)
- ● GDPR
- ◌ UK GDPR
- ◌ CCPA
- ◌ PDPA Singapore
- ◌ PDPL UAE and KSA

AI GOVERNANCE

- ● EU AI Act
- ● RBI FREE-AI
- ○ ISO 42001
- ○ NIST AI RMF
- ◌ Korea AI Basic Act
- ◌ Singapore agentic AI framework

SECURITY AND RESILIENCE

- ○ CERT-In directions
- ◌ NIS2
- ◌ DORA
- ○ PCI DSS 4.0
- ○ ISO 27001 controls
- ○ SOC 2 controls

YOUR INDUSTRY

- ● KYC and AML
- ○ RBI and IRDAI directions
- ◌ HIPAA and ABDM
- ◌ FDA 21 CFR Part 11 and GxP
- ◌ Solvency II and IFRS 17
- ○ Companies Act audit trail
- ● GST via GST Co-Pilot

Every pack leaves the same three things: the check that ran, the evidence it kept, and the report your regulator asked for.

ISO 27001 and SOC 2 are controls we map evidence to. You hold the certificate. Full list by industry and country in the appendix.

Working with Greyquill

You decide what. We handle how. Here is what it takes from your side.

YOU DECIDE

Which job to automate first.

Which rules apply.

Who approves what.

Which systems we may read.

GREYQUILL HANDLES

Connecting your systems.

Recognising every entity.

Running every check, on a schedule.

Agents that act within limits.

The record, in your cloud.

WHAT IT TAKES FROM YOU

One sponsor who can say yes.

One person who knows the rules, about one to two hours a week.

Read access to the systems in scope.

A cloud account we can deploy into.

No new team to hire.

GQ Data

Recognises every entity across your systems.

GQ Govern

Checks every rule, at every gate, on a schedule.

GQ Studio

Compose agents and workflows without code.

GQ Agents

Do the work within guardrails.

Start with one job. The same platform then does it for claims, patients, parts and policies. Each module also works on its own.

The choice

What you would still be missing with each alternative.

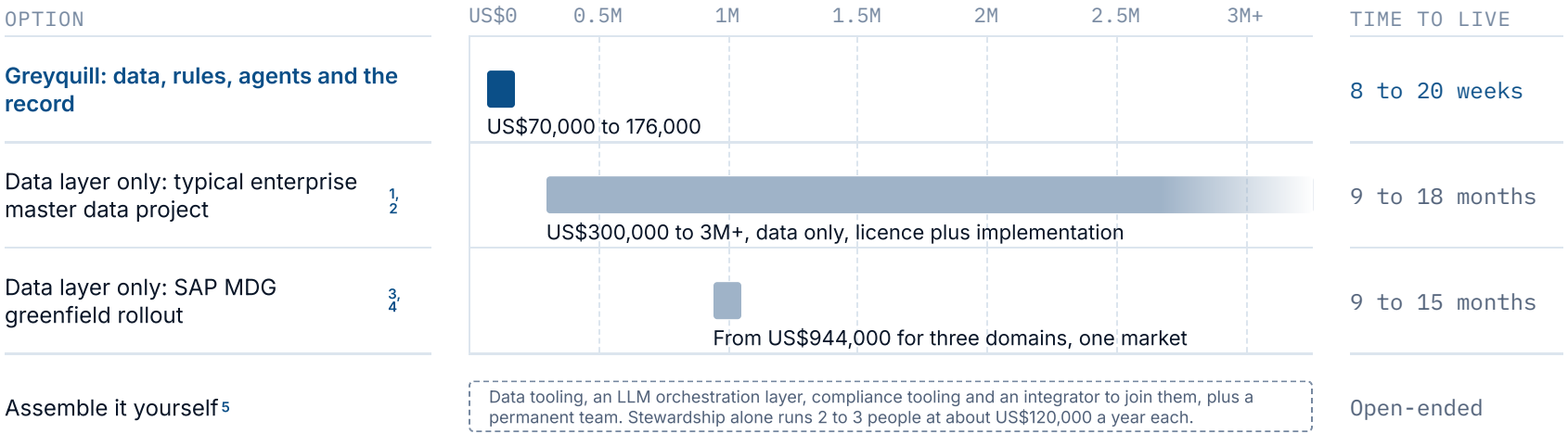
	Do nothing for another year	Build it in-house	Your cloud vendor's governance tools	A large suite plus an integrator	Greyquill
GIVES YOU	No spend, no change.	Full control.	Catalogue, lineage and access control for data in that cloud.	Breadth and a known name.	Data, rules, agents and the record, in your cloud.
CHECKS BEFORE EVERY AI ACTION	⊖ The AI you already pay for stays in pilot.	⊖ A permanent data, compliance and AI team.	⊖ Nothing checks an AI action before it runs.	⊖ Several licences and a programme.	✓ Checks before every AI action.
RULES WRITTEN AS CHECKS	⊖ Audits stay manual.	⊖ 12 to 24 months before the first audit report.	⊖ Rules are not written as checks.	⊖ Often runs in their environment.	✓ One pack per regulation.
TIME TO LIVE	⊖ The deadlines on slide 4 arrive anyway.	⊖ You maintain it forever.	⊖ Data in your other systems is out of scope.	⊖ 6 to 18 months to live.	✓ 8 to 20 weeks to live, starting with one job.

⊖ Still missing ✓ Included

The cost case

The whole stack, for less than one layer of it costs elsewhere.

ONE GREYQUILL ENGAGEMENT COVERS 01 **Data reconciliation** — 02 **Rules as checks** — 03 **Agent runtime** — 04 **The record**



The market rows buy the data layer alone; rules, agent runtime, compliance evidence and integration come on top. The Greyquill figure is an engagement size covering all four; licence priced per deal. Market figures are third-party estimates rather than quotes.

[1] Centric DXB, "MDM Implementation Cost: What Enterprises Should Budget in 2026", Mar 2026.
[2] Object Edge, "How Much Does MDM Implementation Cost?", 2025.
[3] EPAM Solutions Hub, "SAP MDG Implementation", greenfield baseline price, 2026.
[4] Integrate.io, "7 Informatica Limitations in 2026"; G2, SAP MDG time to implement.
[5] Improvado, "15 Best Enterprise Data Management Tools for 2026", stewardship staffing.

Proof

Built, tested, and already used in client work.

IBM Silver

Partner Plus partner, certified in watsonx and IBM Verify. A credential you can check.

8 to 20

weeks to a governed workflow live in your cloud

50+

years of engineering across the founding team

BUILT AND TESTED

- Reads from S3, Azure Blob, Google Drive, SFTP, HTTP and PostgreSQL, proven on real endpoints.
- One golden record per entity, with confidence scores and a queue for the uncertain ones.
- Field-level lineage and a signed audit pack.
- Quality rules checked before promotion.
- Agent playbooks with scope, masking and gates.
- Hard cost guardrails on AWS and Azure.

WHO STANDS BEHIND IT

Our senior team delivered enterprise systems in banking, insurance and manufacturing before Greyquill.

Co-sell with IBM. Built on IBM, Google Cloud and Azure.

MCPsight, our open-source tool inspector, at mcpsight.dev.

Next step

Run one governed workflow inside your own cloud in three weeks.

IN SCOPE

01 Read-only connector
To one system you choose.

02 Regime pack
One regulation, pre-built, run as checks.

03 Agent workflow
Test mode first, then live once you approve.

04 Your existing cloud
A cloud account or VPC you already have.

WEEK 1
Connect
The system connected and records matched. You see the counts: in, matched, held.

→

WEEK 2
Govern
The pack and your rules written as checks. Every record checked. First audit report in your hands.

→

WEEK 3
Act
The workflow runs in test mode, then live with approval. Every step on record.

YOU PROVIDE

One sponsor, one rules owner for one to two hours a week, read access to the one system, and the cloud account.

YOU KEEP

The working workflow, the audit report for your auditor, and your data, rules and audit log, whether or not you continue. Fixed scope, fixed fee.

Amarnath Bagineni, CEO · amarnath@greyquill.io · greyquill.io

Appendix A

Regime packs, by industry and where you operate.

● AVAILABLE NOW ◎ IN DEVELOPMENT ○ PLANNED

INDUSTRY	INDIA	EU AND UK	US	SINGAPORE AND GULF
Banking and lending	● RBI KYC Master Direction ● PMLA and AML ● RBI FREE-AI ◎ RBI IT governance and outsourcing directions ◎ RBI digital lending directions ◎ CERT-In	● GDPR ● EU AI Act Annex III credit scoring ○ DORA ○ Basel III and BCBS 239 ○ FCA Consumer Duty ○ UK GDPR	○ ECOA and FCRA fair lending ○ GLBA ○ SOX ◎ NIST AI RMF	○ MAS TRM ○ PDPA ○ UAE and KSA PDPL ○ FATF
Insurance	● DPDP ◎ IRDAI information and cyber security guidelines ◎ IRDAI outsourcing and claims rules	● GDPR ● EU AI Act Annex III life and health pricing ○ Solvency II ○ IFRS 17	○ NAIC AI model bulletin ○ HIPAA for health insurers ○ CCPA	○ MAS ○ PDPA
Healthcare and pharma	● DPDP ○ ABDM health data standards ○ CDSCO	● GDPR special category data ○ EU MDR ● EU AI Act Annex I medical devices	○ HIPAA ○ FDA 21 CFR Part 11 ○ GxP	○ PDPA ○ PDPL

Appendix A, continued

● AVAILABLE NOW ○ IN DEVELOPMENT ◌ PLANNED

Regime packs, by industry and where you operate.

INDUSTRY	INDIA	EU AND UK	US	SINGAPORE AND GULF
Manufacturing	● GST e-invoicing via GST Co-Pilot ● DPDP ◌ BIS standards	◌ REACH and RoHS ● EU AI Act Annex I machinery ◌ CSRD ◌ ISO 9001 and IATF 16949	◌ ISO 9001	None listed
Retail and consumer	● GST via GST Co-Pilot ● DPDP ◌ Consumer Protection (E-Commerce) Rules 2020 ◌ Legal Metrology	● GDPR ○ PCI DSS 4.0	◌ CCPA and CPRA ○ PCI DSS 4.0	◌ PDPA
Logistics and trade	● GST e-way bill via GST Co-Pilot ◌ Customs	◌ Sanctions and denied-party screening ◌ Dangerous goods	◌ OFAC sanctions	◌ Customs

Appendix A, continued

Regime packs, by industry and where you operate.

● AVAILABLE NOW ◉ IN DEVELOPMENT ◌ PLANNED

INDUSTRY	INDIA	EU AND UK	US	SINGAPORE AND GULF
Public sector	◌ GFR procurement rules ◌ RTI ◌ Data localisation ◌ GIGW accessibility	● EU AI Act public authority systems ◌ WCAG	◌ Section 508	None listed
Energy and utilities	◌ CEA cyber security regulations	◌ NIS2	◌ NERC CIP	None listed
Telecom	◌ TRAI and DoT directions ◉ CERT-In	◌ NIS2	None listed	None listed

Appendix B

IN DEVELOPMENT

QuillMind: a model for entities and compliance, inside code that decides what it may do.

What it is

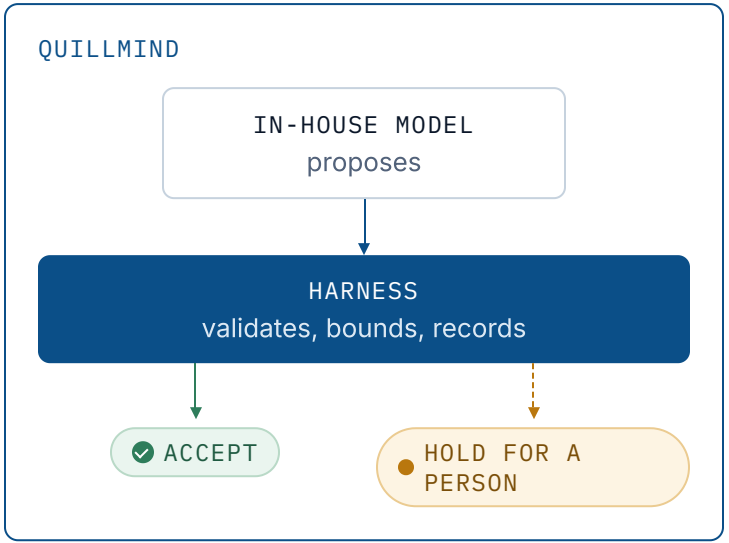
A model trained for entity recognition and compliance classification, wrapped in deterministic code. The code validates every answer, bounds what it can touch, and records it. We call the pair QuillMind.

How it answers

Only when asked. The model proposes, with a confidence score. The code accepts, holds for a person, or rejects. The same input gives the same decision.

Where it runs

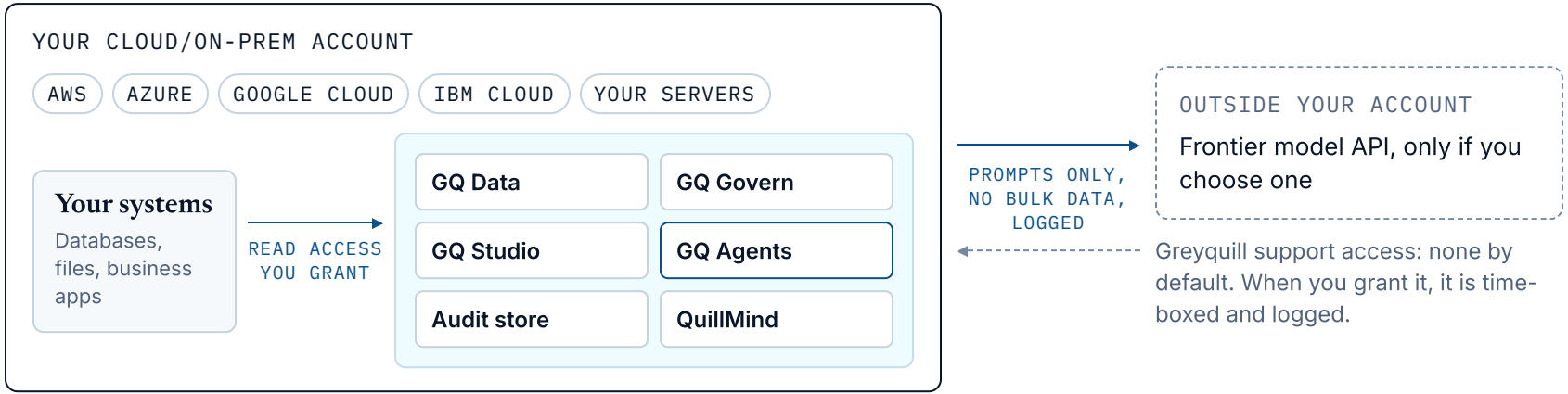
Inside your cloud. Your data never trains a shared model.



Like a coding assistant: a model, and the code around it that keeps it honest.

Appendix C

What runs in your account, what calls out, and what we can see.



Encryption: at rest and in transit, with your keys.

Model choice: your own hosted model, or a frontier API you approve, or none.

Nothing in the platform phones home.

Appendix D

Systems we connect to.

● AVAILABLE NOW ○ IN DEVELOPMENT ◌ PLANNED

DATABASES

- ● PostgreSQL
- ● Oracle
- ● SQL Server
- ○ Any JDBC source

CLOUD STORAGE

- ● Amazon S3
- ● Azure Blob
- ● Google Drive
- ● Google Cloud Storage

FILE TRANSFER

- ● SFTP
- ● HTTP and HTTPS
- ● Local files

BUSINESS APPS

- ● Salesforce
- ○ SAP RFC

STREAMS

- ● Kafka
- ○ Kinesis

DOCUMENTS

- ● CSV
- ○ PDFs and scans

ON REQUEST

Any system with an API or a file export. New connectors are typically two to three weeks.

Appendix E

The report you hand your auditor.

● AVAILABLE NOW

GQ Govern · audit report · 1 to 30 September 2026 · Accounts payable controls · DPDP pack

PAGE 1 OF 4

Checks run

CHECK	RECORDS	PASS	HELD	FAILED
Supplier recognised	12,480	12,311	169	0
Duplicate invoice	12,480	12,476	4	0
Sanctions screening	3,902	3,902	0	0
Auto-pay limit	12,480	11,930	550	0
Purchase order match	12,480	12,455	0	25

Held items

ITEM	RULE	HELD AT	DECIDED BY	DECISION	WHEN
INV-20419	Auto-pay limit	09:03	Finance controller	Approved	11:40
INV-20577	Duplicate invoice	10:12	AP lead	Rejected	10:31
SUP-4471	Supplier match 0.81	14:05	Data steward	Split	15:20

Coverage

ITEM	VALUE
Systems in scope	3
Records checked	12,480
Last full run	30 Sep, 23:00

Changes to rules in the period

WHO	WHAT	WHEN	APPROVED BY
Compliance lead	Auto-pay limit set to INR 2,00,000	4 Sep	CFO
Compliance lead	Sanctions list source updated	18 Sep	Head of risk

Sealed 1 Oct 2026, 00:14 IST. Hash 7f3a…c91e. Produced by GQ Govern.

SAMPLE

Appendix F

How pricing works.

01	**Pilot**	Fixed scope, fixed fee, three weeks, in your account.
02	**Implementation**	Priced per module and per connected system, as an engagement with a stated number of weeks.
03	**Running it**	An annual licence per module, plus support. Set per deal, stated before you sign, and **not tied to record counts or agent runs**.

- No charge per token on top of what your model provider bills you.
- Your data, rules and audit log are yours on exit.
- Each module can be bought on its own.

Appendix G

What each product does, and what is built today.

● AVAILABLE NOW ○ IN DEVELOPMENT ◌ PLANNED

GQ DATA

- ● Ingest and connectors
  - ● More connectors
- ● Map and promote
- ● Resolve and golden records
- ● Lineage and audit pack
- ● Quality
- ● Graph API and access
  - ● Access control
- ● Vertical packs: insurance claims
  - ◌ Other verticals
- ● Classify and personal data detection

GQ GOVERN

- ● Controls checked live in Studio
- ● Policy registry
- ● Workflow gates and approvals
- ● Evidence and compliance reports
- ● Regime packs
- ○ Diagnose: an assessment of your current state

GQ STUDIO

- ● App shell
- ● Data screens
- ● Agent canvas and component catalogue
- ● Govern screens
- ● Agent screens
- ● Agent compiler and build
- ○ Agent playground
- ● Customisation layer

GQ AGENTS

- ● Agent playbooks: scope, mask and gate
- ● Runtime
- ● Security, monitoring and guardrails
- ● Prebuilt agents

CLOUD DEPLOYMENT

- ● Hard cost guardrails on AWS and Azure
- ● Control plane
- ○ Infrastructure generation
- ● Proofs on real clouds

ALSO **MCPsight** (open source, mcpsight.dev) ● INSPECTION ○ BLOCKING **GST Co-Pilot** ● AVAILABLE NOW

Appendix I

How an agent is kept inside its lines.

● AVAILABLE NOW ○ IN DEVELOPMENT ◌ PLANNED

01	**Runs in your cloud**	Data stays in your account.	● AVAILABLE NOW
02	**Least access**	Each agent gets only the fields its task needs, granted by you.	● AVAILABLE NOW
03	**Tools inspected, then blocked if they fail**	MCPsight checks reach, cost and change.	● INSPECTION ○ BLOCKING
04	**Released after tests**	A workflow goes live only when its tests pass on real data.	● AVAILABLE NOW
05	**Every action checked and recorded**	GQ Govern clears it, the audit store seals it.	● AVAILABLE NOW

Requests in and out of every agent are logged with the tool, the fields touched and the tokens spent. Anything against a guardrail is held, named and routed to a person.

Greyquill

The ask

Three weeks is all it takes to see the efficiency for yourself. Pick the job, name the point of contact, and let us *show* you.

Thank you.

DATA — ENTITY — CHECK — AGENT — ON RECORD

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